

## History and Auto Plus Growth Overview:

- 1998 - Uni-Select Inc. (TSX:UNS) enters U.S. automotive aftermarket parts industry in 1998, growing its operations through acquisitions over the next 17 years. From 2009 to 2014, the company committed millions of dollars to cutting-edge sales, inventory and distribution technology platforms for all its facilities and customers.
- 2010 - Uni-Select USA, Inc. launches new brand name Auto Plus<sup>SM</sup> for its U.S. automotive aftermarket operations.
- June 2015 - Icahn Enterprises L.P. (NASDAQ:IEP) completes its acquisition of substantially all of Uni-Select USA, Inc.'s and Beck/Arnley Worldparts, Inc.'s assets, which supported the U.S. automotive parts distribution business of Uni-Select Inc. The new entity is now IEH Auto Parts LLC d/b/a Auto Plus<sup>SM</sup>.
- The transaction included 22 distribution centers and satellite locations, 259 corporately owned stores and over 3,500 Team Members in the United States. Icahn Enterprises L.P. retained the Auto Plus brand name and Brent Windom was named President and Chief Executive Officer of Auto Plus. Today, Auto Plus has one of the largest and one of the most extensive catalogs of name brand and industry-trusted parts.
- Auto Plus' critical path for achieving its stated business goals includes an aggressive strategic growth plan focused on acquisitions in major markets, acquisitions in markets where Auto Plus currently has a significant footprint and the development of new "greenfield" facilities.

## Our People:

- Our Team Members pride themselves on having extensive years of industry experience. These individuals are automotive aftermarket enthusiasts and industry experts, who are dedicated to providing the best services and products to their customers.
- Auto Plus is now a U.S.-based company with over 3,500 Team Members in 259 locations throughout the country. They are the cornerstone of driving our best-in-class customer service vision.
- One of our largest investments will continue to be the technical training and development of our Team Members at every level of the organization.
- Having long industry experience, our Team Members are automotive aftermarket enthusiasts, industry experts and dedicated to providing the best services and products to their customers

## Business Structure and Plan:

- Auto Plus is a company that is leading and will continue to lead through technology. Its newly integrated technological platform streamlines and unifies the entire supply chain.
- Independent Auto Plus members have access to Auto Plus' dual-sourcing business model that provides them maximum flexibility in delivery of parts and services. This model includes shipping from distribution centers as well as direct shipping from

manufacturers. This direct ship option comes from our unique agreements with manufacturers, significantly reducing cost for our members, and provides them a competitive advantage.

- Our 259 corporate stores are focused on delivering world-class customer service to the professional service dealer by having the parts they need when they need them.
- The do-it-for-me aftermarket sector will offer considerable opportunities in the coming years, with annual growth projections favoring sustainable growth for Auto Plus as new and old car buyers are now keeping their cars longer than they have in the last decade. This new focus signals the move toward a more strategic footprint, growing in density market-by-market.

### **What Customers Can Expect:**

- Our customers have a support partner that cares, invests and helps them be successful in their business, by supplying them the brand, parts, resources and programs to gain and maintain their market share. Auto Plus is committed to their success.

### **2015 “Greenfields” and Acquisitions (June 2015-December 31, 2015)**

- Greenfields:
  - Olean, New York
  - Dallas, Texas
  - Clinton, Mississippi
- Acquisitions:
  - Central City Auto Parts located in Cleveland, Tennessee
  - Standard Auto Parts, a six-store chain located in the Houston and Galveston, Texas
  - Xpress Auto Parts of Ft. Myers, Florida
  - United Auto Parts, a six-store automotive parts distributor in Wisconsin
  - National Auto Parts in Puyallup, Washington